

THE NEGRO IN BUSINESS.

A Banner Day at the Second Baptist Lyceum—Colored Bankers, Grocers, Real Estate Dealers, Publishers and Restaurateurs Discusses Their Professions—Notes and Mention.

Another audience that overflowed the capacity of the Second Baptist church lecture room was in attendance last Sunday afternoon upon the Second Baptist Lyceum. They came out to hear, and profit by, the discussion of the Negro's condition in business, past and present, and means for future development. The meeting partook of the nature of a symposium and the gentlemen who discussed the subject in its various ramifications were men who stand as leaders in their respective lines of endeavor. The audience was



HON. L. C. BAILEY.

in a sympathetic and earnest mood, and particular and constant attention was given each speaker. The president, Mr. R. W. Thompson was most felicitous in his introduction of the various speakers and his happy speeches added much to the interest of the meeting. Mr. L. C. Bailey, banker, inventor and business man and treasurer of the Capital Savings Bank Company was introduced and spoke on the "Negro as a Banker." Mr. Bailey spoke without notes and attempted no flights on the wings of oratory, but gave a plain, practical, common sense, right from the shoulder talk, that was replete with solid wisdom and good advice. He gave a little of the history of the inception of his "baby" as he calls the Capital Savings Bank, and said that it had been the hope of its founders that the Negroes of the District would average a deposit of at least \$1.00 per month. This would give them a working capital of \$80,000 a month, and with this capital said the speaker, the condition of the Negro in the District, financially, socially and in business, would have been revolutionized long ere this. He said that the colored teachers of the District spend \$50,000 a year with the white dry good merchants, and yet no representation is given our race as saleswomen or salesmen. If these teachers would combine and go to one of the merchants and say to him, "We spend \$50,000 a year and will spend it with you if you will put representatives of our race behind your counters." And, said the speaker, he would do it, though every white clerk in the establishment should leave. He counselled getting together, advised cultivating the saving habit, appealed to the people to start accounts with the Capital Savings Bank of at least one dollar per month, and he said before long our people would be able to get out of the alleys and byways and live in houses of their own on the front streets. The next speaker Mr. G. L. Marshall who



J. P. KERR,

The Indian Medicine Man Cures all Diseases or no Charge. Call or Write. Mr. L. G. Hayden, Manufacturer. Office hours 6 a. m. to 6 p. m. daily.

has conducted for seven years a prosperous grocery business, who spoke on the Negro as a grocer. Mr. Marshall said that he did not see how a grocer could say in ten minutes what needed to be said on the subject, when he had to talk five minutes to sell a loaf of bread. He said that three dollars out of every five dollars that came in over his counter, came from his white customers. That the white people patronized him because they were not embarrassed in coming to a small place to buy small quantities. That the colored people did not patronize him because they wanted to be seen in big places where they could not afford to go, and really had no business. But he spoke of the number of our people who did patronize him, and his appreciation of it. He gave a splendid talk upon conditions surrounding the race and pointed hopefully to the future.

Mr. Robert Pelham, jr., of Detroit, Mich., who for 10 years edited and published one of the best race papers we have ever had read a paper on the Negro as a publisher. With a masterly stroke, he painted the trials and vicissitudes which come upon the man who runs a paper in the interest of the Negro. He attributed much of the hardship attending this business to the failure on part of the masses to reflect and read. Very humorously, he told of the tendency of the people to think that the price of a subscription was full value for a minute and full account of every phase of their personal life, nor was even the price of a subscription always in evidence.

Mr. Andrew F. Hilyer, secretary of the Union League and compiler of the Union League Directory was introduced and gave a resume of the the subject in its general aspect. He referred to the fact that industrially our ranks are being thinned, that there is a striking and noticeable absence of apprentices to take the places rapidly being left vacant by the old mechanics. In accounting for this condition he attributed it largely to the antipathy shown the Negro by the various labor unions, coupled with lack of opportunity among our own endeavors to supply this want.

The general discussion was participated in by A. L. Manly, editor Daily Record, Prof. Jesse Lawson, Alex. H. Matthews of Georgia and Henry R. Baker. On motion of Lieut. Lucien H. White a rising vote of thanks was tendered all the gentlemen taking part in the exercises. Next Sunday, Nov. 4th, the speaker will be Hon. George H. White, M. C.

DO YOU LOVE HEALTH?

If so, call and see the Indian Herb Medicine Man, 620 North Eutaw Street, Baltimore, Md. I cure all diseases that are known to man or beast or no charge, no matter what your disease or sickness or affliction may be, and restore you to perfect health. Millions of people, the best and leading ones in the United States and Europe, will testify that I am the most wonderful healer of all complaints in the world. I use nothing but herbs, roots, barks, gums, balsams, seeds, berries, flowers and plants, made into teas. I have cured thousands that the most skillful physicians and the best hospital physicians in America and Europe had given up to die, and said there was no cure for them.

I cure the following diseases: Heart Disease, Consumption, Blood, Kidney, Bladder, Stricture, Piles in any form, Vertigo, Quinsy, Sore Throat, Lung, Dyspepsia, Indigestion, Constipation, Rheumatism in any form, Pains and Aches of any kind, Colds, Bronchial troubles, Sores, Skin Diseases, all itching sensations, all Female Complaints, La Grippe or Pneumonia, Ulcers, Carbuncles, Boils, Cancer, the worst form, without the use of knife or instruments, Eczema, Pimples on face and body, Diabetes of Kidneys or Bright's Disease of the Kidneys. I cure any disease, no matter of what nature.

Medicine sent to any address by express. For full particulars send 2 cent stamp for answer.

J. P. KERR,

THE INDIAN HERB MEDICINE MAN

None genuine unless bought at 620 North Eutaw Street. Beware of imitators, as we have many.

MRS. DR. RENNER
SPECIALIST

on obstetrics; gold medal awarded for the science of obstetrics from the University of Munich, Bavaria; treats successfully women's complaints and irregularities; private sanatorium for ladies before and during confinement. Office hours from 8 to 9 p. m. 619 Pennsylvania Avenue, Washington, D. C.

HOTELS AND RESTAURANTS

THE M'KINLEY HOUSE,
489 Missouri Ave., Near 6th St.

First class accommodations for all. An up to date Hotel for colored people. Rooms neatly furnished, linens clean, and prices within reach of all. Meals and Luncheon served at all hours.

THE PORTER HOUSE CAFE,
103 6th St., N. W.

Wines, Liquors and Cigars—A full line of the choicest liquors, the best brands of cigars and the coolest beer in Washington. Messrs. B. T. Fields and John T. Lewis mixologists.

MRS. M. S. BROWN & CO.
Proprietors.

FINE WINES, OLD WHISKIES, AND BRANDIES. Liquors of all kinds. Choice Cigars.

Philadelphia House,

M. F. CARROLL, Prop.

Restaurant and Saloon,
348 Pennsylvania Avenue, N. W.
Washington, D. C.

Meals to Order. Everything First Class
Billiard and Pool Parlors Attached.

HOTEL DOUGLASS.

220 B ST., AD 235 PA. AVE. N. W.
EUROPEAN PLAN.

First-class in every particular.
MRS. DOLLY O. JONES,
Proprietress.
Washington, D. C.

Robert H. Key

FINE WINES, LIQUORS,
CIGARS, ETC.
Ladies' Dining Room.

Meals at all Hours
443 First Street Southwest.

HOTELS AND RESTAURANTS.

D. T. GIBBONS.

WHOLESALE MANUFACTURING RATE
CONFECTIONER

523 4th Street, Southwest,
WASHINGTON, D. C.
Wedding Cakes Made
and Parties Furnished
at Short Notice.

Ice Cream All The
Year

The Langston House

479 Mo. Ave. near 6th St. n. w.

Smoking and Reading Rooms; also home for strangers. Meals served at all hours. Menu a la Carte at popular prices. Call and be convinced.

Joshua N. Anderson,
I. J. Edwards, Props.

W. M. DRURY'S
RESTAURANT

1100 20th St., corner L. N. W.
Washington, D. C.

HOTEL CLYDE

475 MISSOURI AVE. NW.

First-Class Accommodations For
Ladies and Gentlemen.

Hot and Cold Baths.

MRS. ALICE E. HALL,
Proprietress.

MOORE & PRIOLEAU

- Sparta Buffet and Cafe -

1216 Pa. Ave. Washington, D. C.

Fine wines, liquors and cigars

Hot Free Lunch Every Day

Ladies will receive special attention in Dining Room upstairs.

SOUTHERN HOTEL.

Good board, steam heat and electric bells. Home comfort, moderate prices. 311 Pa. Ave., n. w. Washington, D. C. Fine wines, liquors, cigars and tobacco.

Jack M. Ryan, Proprietor

Gray & Costley

Wines, Liquors and Cigars

Ladies and Gentlemen's Dining Room upstairs. The best of service guaranteed.

1313 E Street N. W.

WASHINGTON, D. C.